

## **Michael Dingle**

Advisory Partner, National Deals Technology Leader

PwC Canada

Michael is an Advisory Partner in the Deals practice of PwC Canada and leads the firm's Deals efforts in the Technology Sector on a national basis.

With a broad range of expertise, Michael uniquely combines knowledge of merger & acquisitions, divestitures, corporate finance, strategic consulting, digital technologies, and data. With an entrepreneurial background, Michael works to forecast and address business needs by collaborating with technology companies at various stages of growth and providing timely advice. While covering all technology sub-sectors, Michael has significant experience in Software (SaaS), E-Commerce, HealthTech, FinTech, and Internet of Things (IoT).

With over 25 years of experience, Michael has direct experience both as an operator and as an advisor. Michael has led multi-disciplinary deal teams working on transactions in Canada, US, EMEA and Asia. Furthermore, Michael has led several technology transformation initiatives in a variety of geographies as a consultant and as an employee.

Prior to joining PwC, Michael's career has been at the intersection of technology and business operations:

- As a member of the Executive Team at Colliers International, Michael worked in a corporate development capacity leading M&A transactions in the US and Canadian markets.
- As a founding shareholder, Michael built Blast Radius, one of the first and the leading digital agency and web application development business in Canada. With Blast Radius, Michael led engagement teams delivering strategy, architecture and application development services into Nike, AT&T Wireless, Microsoft, Starbucks, Fairmont, Electronic Arts, BMW and others. Blast Radius was sold to WPP.
- As President and CEO of Medeo Corporation, a SaaS company, Michael led the strategy and development of Canada's first direct-to-patient telemedicine platform. Medeo was designed mobile-first, API-first and ready to integrate with existing healthcare IT stacks. Michael led the sale of Medeo to QHR Technologies in 2014.
- As SVP Operations at QHR Technologies, Michael led the sale of their US Operations (revenue cycle management, medical billing, and EDI businesses) to a NASDAQ listed buyer.

Outside of PwC, Michael serves on the board of Canada's Pearson College, a member of the United World College (UWC) organisation. Michael serves on the Board's Executive, Infrastructure (Chair) and Finance committees.