L. Philip Odence
VP/General Manager
Black Duck Software

Phil is Vice President and General Manager of Black Duck's On-Demand business unit which annually assists on hundreds of M&A transactions with open source audits. Previously as VP of Corporate and Business Development, he was involved in the firm's own M&A activity, and built up Black Duck's partner program. He still works closely with Black Duck's law firm partners as well as the open source community. A frequent speaker at industry events, Phil chairs the Linux Foundation's Software Package Data Exchange (SPDX) working group. With a range of software industry experience over more than 20 years, Phil came to Black Duck from Empirix (VoIP testing and monitoring), where he served as VP of Business Development and in other senior management positions. Prior to Empirix, Phil was a partner and ran consulting at High Performance Systems (simulation software) and began his career in product, sales and marketing management roles at Teradyne (Electronic Design and Automation). Phil has an AB in Engineering Science and an MS in System Simulation from the Thayer School of Engineering at Dartmouth College.